

WestJet at-source published commission – Japan POS

Updated March 6, 2023

Japan Point of Sale

Commission rates for Japan POS agencies	Basic		Econo			Econo Flex	Premium	Premium Flex	Business	Business Flex	Groups
	A E	L	K T X S N	Q H	M B Y	R O	W	C D	J		
Domestic	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Transborder (Puerto Rico and Hawaii)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
International Sun (Caribbean, Mexico and Central America)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Transatlantic, transpacific and rest of world	0%	3%	3%	3%	3%	10%	10%	10%	10%	10%	0%

- At-source commission rates indicated above are applicable for Japanese travel agencies that are registered with IATA at time of booking.
- At-source commission is calculated on the base fare excluding taxes and fees.
- At-source commission can be claimed on all tickets issued on WS 838 ticket stock including journeys that contain interline and code-share segments.
- At-source commission on combined fare tickets will be paid based on the highest WestJet fare class selected.

- For example: If you book an outbound transpacific flight on an S fare class and a return flight on an R fare class, the at-source commission rate for R class of 10% will apply to the full ticket.
 - For example: If you book an outbound transpacific WS flight on an M fare class and a return on another airline (partner) flight in J fare class, the at-source commission rate for J class of 10% will apply to the full itinerary.
 - For example: If you book an outbound transpacific WS flight on an M fare class and a return on another airline (partner) flight in a fare class that is not part of the WS fare structure, the at-source commission rate for M class of 3% will apply to the full itinerary.
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- Basic fares are non-commissionable in any booking situation.
 - Bookings made in the GDS are claimed by travel agent(s) at time of ticketing and paid through through Global Net Remit 5.
 - Bookings made through the Travel Support Team are non-commissionable.
 - Contracted rates and private/discounted fares are non-commissionable.
 - If a ticket is refunded, any applicable commission originally paid should always be recalled.
 - Applicable for new bookings only.
 - Offer is subject to change and expiration without notice.
 - Other restrictions may apply.